

CREDIT OPINION

4 November 2019

Update



RATINGS

Banque Federative du Credit Mutuel

Domicile	France
Long Term CRR	Aa2
Туре	LT Counterparty Risk Rating - Fgn Curr
Outlook	Not Assigned
Long Term Debt	Aa3
Туре	Senior Unsecured - Fgn Curr
Outlook	Stable
Long Term Deposit	Aa3
Туре	LT Bank Deposits - Fgn Curr
Outlook	Stable

Please see the <u>ratings section</u> at the end of this report for more information. The ratings and outlook shown reflect information as of the publication date.

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Credit Mutuel Alliance Federale

Update to credit analysis

Summary

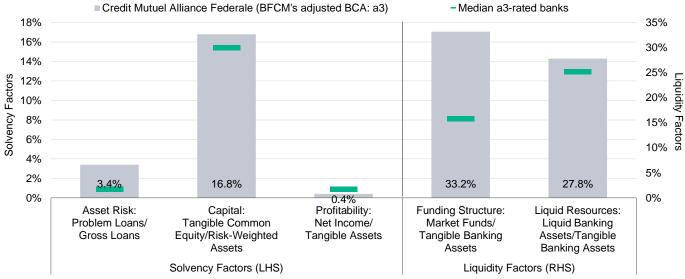
The Baseline Credit Assessment (BCA) of a3 of <u>Banque Federative du Credit Mutuel</u> (BFCM) is aligned with our assessment of the standalone creditworthiness of Credit Mutuel Alliance Federale. This is explained by BFCM's role as an issuing vehicle and holding company of Credit Mutuel Alliance Federale's operating subsidiaries. The a3 BCA incorporates Credit Mutuel Alliance Federale's resilient earnings and low-risk profile, based on its strong retail bancassurance franchise and commercial banking business, built around a large branch network in France. The BCA also reflects its strong solvency. The group's ability to retain the bulk of its annual profit, because of its mutualist structure, provides it with an enhanced ability to build a strong capital base, which makes it easier to absorb unexpected losses or adjust to further capital needs prompted by regulatory changes. In addition, BFCM's Liquidity and funding are sound.

Although we assume that BFCM benefits from potential support from <u>Groupe Credit Mutuel</u> (GCM), this does not result in any rating uplift because its BCA is at the same level as our assessment of GCM's standalone creditworthiness.

BFCM's long-term senior unsecured debt and deposit ratings of Aa3 with a stable outlook reflect (1) the Adjusted BCA of a3; (2) the application of our Advanced Loss Given Failure (LGF) analysis, resulting in two notches of uplift from the Adjusted BCA for both deposits and senior debt, stemming from GCM's significant volume of senior debt and junior deposits; and (3) a government support uplift of one notch, reflecting a moderate probability of government support in view of GCM's systemic importance to the domestic economy.

This report was republished on 2 December 2019 to show a full Loss Given Failure analysis.

Exhibit 1
Rating Scorecard - Key financial ratios



Source: Moody's Financial Metrics

Credit strengths

- » Large domestic activities, which provide resilient earnings despite the low-interest-rate environment
- » Low-risk profile
- » Solid loss-absorption capacity because of high capital adequacy

Credit challenges

» Some reliance on wholesale funding, mitigated by its funding structure and comfortable liquidity buffer

Outlook

The outlook on BFCM's Aa3 deposit and senior unsecured ratings is stable because we do not expect any significant change in the bank's and GCM's creditworthiness, given the stable environment in which the bank operates.

Factors that could lead to an upgrade

» BFCM's deposit and senior unsecured ratings could be upgraded if GCM's liability structure resulted in lower loss given failure for these liabilities through higher subordination.

Factors that could lead to a downgrade

» BFCM's Adjusted BCA could be downgraded in the case of (1) a material weakening in GCM's underlying profitability, chiefly as a result of asset-quality deterioration or a deterioration in its net interest margin; (2) a weakening liquidity position or funding profile; (3) an unexpected weakening of the banks' fundamentals, prompted by the split between <u>Credit Mutuel Arkea</u> (long-term deposits Aa3 on review for downgrade) and the rest of GCM; or (4) a material weakening in the operating environment in France.

This publication does not announce a credit rating action. For any credit ratings referenced in this publication, please see the ratings tab on the issuer/entity page on www.moodys.com for the most updated credit rating action information and rating history.

» BFCM's deposit and senior unsecured ratings could be downgraded as a result of (1) a deterioration in the standalone financial strength of GCM, resulting in a lower Adjusted BCA; or (2) a change in GCM's liability structure, resulting in higher loss given failure. This could notably occur due to rapid growth in assets not matched by similar debt issuance.

Key indicators

Exhibit 2
Credit Mutuel Alliance Federale (Consolidated Financials) [1]

	06-19 ²	12-18 ²	12-17 ²	12-16 ²	12-15 ²	CAGR/Avg. ³
Total Assets (EUR Million)	703,545.0	660,192.0	611,236.0	597,568.0	559,471.0	6.84
Total Assets (USD Million)	801,194.6	754,694.9	733,970.6	630,286.2	607,750.7	8.2 ⁴
Tangible Common Equity (EUR Million)	36,505.0	34,940.0	32,390.0	30,420.0	28,092.0	7.8 ⁴
Tangible Common Equity (USD Million)	41,571.8	39,941.5	38,893.8	32,085.6	30,516.2	9.24
Problem Loans / Gross Loans (%)	3.1	3.1	3.4	4.0	4.2	3.5 ⁵
Tangible Common Equity / Risk Weighted Assets (%)	16.8	16.3	16.3	14.7	14.6	15.8 ⁶
Problem Loans / (Tangible Common Equity + Loan Loss Reserve) (%)	26.2	26.9	29.8	34.6	35.6	30.6 ⁵
Net Interest Margin (%)	1.0	1.0	1.0	1.0	1.0	1.0 ⁵
PPI / Average RWA (%)	2.7	2.6	2.8	2.5	2.6	2.6 ⁶
Net Income / Tangible Assets (%)	0.5	0.5	0.4	0.4	0.5	0.4 ⁵
Cost / Income Ratio (%)	60.7	61.9	60.0	62.1	62.0	61.3 ⁵
Market Funds / Tangible Banking Assets (%)	33.8	33.2	32.5	30.6	34.4	32.9 ⁵
Liquid Banking Assets / Tangible Banking Assets (%)	29.0	27.8	27.7	28.2	28.3	28.2 ⁵
Gross Loans / Due to Customers (%)	121.1	122.5	120.3	122.5	122.9	121.9 ⁵

[1] All figures and ratios are adjusted using Moody's standard adjustments. [2] Basel III - fully-loaded or transitional phase-in; IFRS. [3] May include rounding differences due to scale of reported amounts. [4] Compound Annual Growth Rate (%) based on time period presented for the latest accounting regime. [5] Simple average of periods presented for the latest accounting regime. [6] Simple average of Basel III periods presented.

Sources: Moody's Investors Service and company filings

Profile

Banque Federative du Credit Mutuel (BFCM) is owned Caisse Federale de Credit Mutuel, itself owned by 11 regional federations of the cooperative Groupe Credit Mutuel (GMC). These 11 regional federations, together with BFCM, make up Credit Mutuel Alliance Federale — the largest subgroup within the wider GCM, which accounted for around 80% of GMC's consolidated total assets as of year-end 2018.

Being fully integrated within Credit Mutuel Alliance Federale, both strategically and operationally, BFCM fulfills a key role as (1) Credit Mutuel Alliance Federale's main issuing vehicle and, hence, an important liquidity provider to the group members; and (2) the owner of the group's specialised subsidiaries, such as Cofidis, Targo Bank and Groupe des Assurances du Credit Mutuel.

Please refer to <u>Groupe Credit Mutuel</u>: <u>Mutual support guarantee in a fragmented group drives our ratings approach</u>, published on 5 July 2018, for a more comprehensive analysis of Groupe Credit Mutuel's structure and rating construction.

Detailed credit considerations

Solid domestic activities will continue to generate resilient earnings despite the low-interest-rate environment

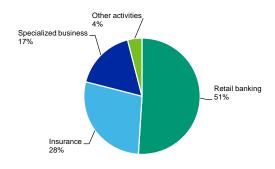
Credit Mutuel Alliance Federale, which includes the group's cooperative bank network in addition to BFCM, is predominantly focused on domestic retail banking, small and medium-sized enterprise banking and the French insurance sector. Including <u>Credit Industriel et Commercial</u>'s (Aa3/Aa3 stable, baa1) network, a large subsidiary of BFCM, the group's geographical coverage is nationwide, with particularly high market shares exceeding 30% in the east of France. The concentration in relatively low-risk sectors enables the group to deliver resilient and predictable earnings.

Credit Mutuel Alliance Federale is one of the largest insurers in France through Groupe des Assurances du Credit Mutuel, with 31.4 million life and non-life insurance contracts as of the end of June 2019 (up 2% from year-end 2018). Insurance activities are considered a major axis of development for the group, and in the first half of 2019 (H1 2019), their revenues increased by 10.9% to €1.1 billion,

versus +2% to €5.3 billion for banking activities. In the first half of 2019, the contribution of insurance activities to the bank's total net income¹amounted to 28% (25% in H1 2018).

Exhibit 3

Contribution from insurance to the bank's net income accounts for almost a third of the total Operational business lines' contribution to net income in the first half of 2019



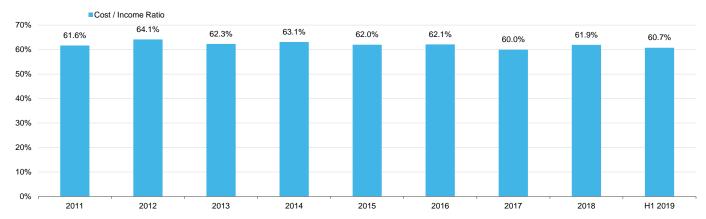
"Specialized businesses" includes private banking, corporate banking, capital market activities and private equity. "Other activities" includes IT, logistics and media. Source: Bank's report

Credit Mutuel Alliance Federale also operates in the European consumer credit market (Targobank in Germany, Targobank in Spain and Cofidis, notably in France, Spain, Portugal and Belgium), bringing geographical and business diversification to a portfolio historically focused on French residential loans. We believe these high-margin activities have improved Credit Mutuel Alliance Federale's overall profitability. Credit Mutuel Alliance Federale has also developed alternative services (mobile phones and home tele-monitoring), which are sold through its banking networks. While rather marginal in terms of size, these activities provide Credit Mutuel Alliance Federale with alternative earnings sources, leveraging its retail networks.

Credit Mutuel Alliance Federale's bottom-line profit has been very stable since 2009, despite the strain on its interest margin over the past few years. Over the past two years, the low-interest-rate environment has affected the interest income of the retail banking business, particularly through material volumes of renegotiations of home loans by the borrowers. Since summer 2019, a new wave of renegotiations affected the business. This negative impact was nonetheless offset by the strong performance of consumer finance and a further decrease in credit costs.

In H1 2019, Credit Mutuel Alliance Federale's net banking income increased by 6.4% to €7.6 billion underpinned by growth in lending volume (+5.5% to €378 billion), which helped offset the strain on interest margins. Its operating expenses increased by 3.3% to €4.6 billion, driven by further transformation investments and higher contributions to the Single Resolution Fund. As a result of the improvement in the bank's revenue, the reported cost-to-income ratio fell to 60.6% (62.5% in H1 2018), compared with a target of below 60% by 2023, which compares well to French peers and EU averages. Ultimately, Credit Mutuel Alliance Federale's net income was up 4.6% to €1.5 billion in H1 2019, reflecting strong business activities over the period.

Exhibit 4
Efficiency remained broadly stable despite margin pressure in the low-interest-rate environment Cost-to-income ratio (%)



Note: The cost-to-income ratios include Moody's adjustments. *Source: Moody's Investors Services and bank reports*

We reflect the bank's earnings stability in a one-notch positive adjustment to Credit Mutuel Alliance Federale's Profitability score to baa3. We believe that the resilience of the group's earnings stems from its business mix and an optimal deployment of the bancassurance model, which substantially diversify its income streams and reduce reliance on interest income.

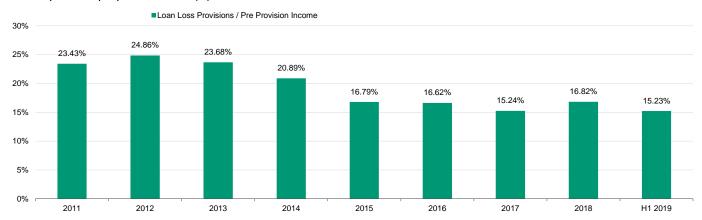
Credit Mutuel Alliance Federale has a low-risk profile

As reflected in the assigned Asset Risk score of a2, the group has a low-risk profile, characterised by its large exposures to the domestic residential home loan market (around 50% of its loan book as of the end of June 2019).

The cost of risk was low at 24 basis points of outstanding loans for H1 2019 (H1 2018: 19 basis points). However, loans to small and medium-sized enterprises are likely to generate greater losses in a downturn. In addition, consumer credit, representing 10% of the group's consolidated loan portfolio, might generate non-negligible credit losses, which would worsen in a more difficult economic environment. Nonetheless, the high net interest margins of consumer credit activities provide ample room to absorb some deterioration in credit costs.

Overall, credit costs have consistently represented less than 25% of Credit Mutuel Alliance Federale's pre-provision income since 2011 and less than 20% since 2015. In the first half of 2019, credit costs represented around 15% of pre-provision income.

Exhibit 5
Credit costs decreased as a proportion of profit
Loan-loss provisions/pre-provision income (%)



Source: Moody's Investors Services and bank reports

The group has a strong capital base and high profit retention

The Capital score of aa2 assigned to Credit Mutuel Alliance Federale is driven by its high capital ratio, adequate leverage and ability to retain the vast majority of its profit to consistently increase its capital base, as facilitated by the cooperative ownership structure.

Credit Mutuel Alliance Federale's fully loaded Common Equity Tier 1 (CET1) ratio as of the end of June 2019 was 17.4% versus a fully loaded Supervisory Review and Evaluation Process (SREP) requirement of 8.5%². Its Tier 1 leverage ratio was 6.3% as of the end of June 2019. While we believe that all French bancassurers', and hence, Credit Mutuel Alliance Federale's risk-weighted capital ratio is somewhat boosted by the so-called Danish compromise³, its leverage measured by Moody's-adjusted ratio of tangible common equity (TCE) as a percentage of total assets⁴ (including insurance assets) was sound at 5.6% as of the end of June 2019.

The minimum requirement for own funds and eligible liabilities (MREL) was set for GCM on a consolidated basis at 23.7% of risk-weighted assets (RWA) or above 8% of total liabilities and own funds. This requirement was set on the basis of data as of the end of December 2017. As of the same date, the group met these requirements with an MREL of 14.97% of total liabilities and own funds and 38.18% of RWAs (with close to 19% of RWAs constituted by senior debt).

Credit Mutuel Alliance Federale's capital adequacy, which benefits from a high level of profit retention (historically exceeding 90%), is also bolstered by the issuance of cooperative shares, which we view as high-quality capital. The amount of cooperative shares increased by 4% to €6.4 billion in H1 2019 and represented 14% of total shareholders' equity. The return on these instruments, which qualify as core capital (CET1) under the Capital Requirements Regulation, is capped by law at the average yield of the bonds issued by French private companies plus a maximum of 2% that can be added at the bank's discretion. This has resulted in particularly low distributions over the past three years because of low interest rates. In addition, cooperative shareholders have historically reinvested a very high share of dividends into newly issued cooperative shares, further strengthening Credit Mutuel Alliance Federale's capital base. This ability to retain most of the annual profit provides Credit Mutuel Alliance Federale's with additional flexibility to shore up its capital base and makes it easier to absorb unexpected losses or adjust to further capital needs prompted by regulatory changes.

Funding structure and liquidity buffer mitigate some reliance on wholesale funding

Credit Mutuel Alliance Federale's loan-to-deposit ratio was 121% as of the end of June 2019 under Moody's calculations (122.5% as of year-end 2018), which is above the loan-to-deposit ratios of most large French peers that raise most of their deposits in France. While material progress was achieved since 2010, mainly through the re-intermediation of off-balance-sheet customers' savings and the introduction of an internal policy requiring loan growth to be funded by new deposits, we believe that room for further improvement on an organic basis is limited all the more so since the bank's proactive lending remains proactive; hence wholesale funding will remain a significant funding source for the group in the foreseeable future.

As of the end of June 2019, the total amount of market funding (including covered bonds), represented €144 billion (+4.3% from that as of year-end 2018), out of which €89 billion were medium and long-term resources. Credit Mutuel Alliance Federale's reliance on market funding, which is confidence sensitive, is mitigated by the term structure of its debt, which minimises funding gaps (that is, shortfall of funding over assets) on all maturity buckets from three months up to five years. In practice, the bank had no funding gap as of year-end 2018 on any maturity bucket, based on a static balance sheet (assets and liabilities maturing in accordance with their contractual maturities and no additional asset origination and debt issuance).

Credit Mutuel Alliance Federale had a comfortable liquidity buffer of €120.3 billion as of end-June 2019, which fully covered the wholesale debt maturing within 12 months. As of the end of June 2019, Credit Mutuel Alliance Federale reported a liquidity coverage ratio of 138%. The high-quality liquid asset portfolio amounted to €82 billion, 69% of which were deposits with the central banks (mainly the European Central Bank).

The assigned Liquidity Resources score of a3 incorporates an adjustment for regulated deposits centralised at <u>Caisse des Depots et Consignations</u> (Aa2 stable), which are removed from liquid assets.

Environmental, social and governance considerations

In line with our general view for the banking sector, Credit Mutuel Alliance Federale has a low exposure to environmental risks and moderate exposure to social risks. See our <u>Environmental heat map</u> and our <u>Social heat map</u> for further information.

Governance is highly relevant for Credit Mutuel Alliance Federale, as it is to all participants in the banking industry. Corporate governance weaknesses can lead to a deterioration in a company's credit quality, while governance strengths can benefit its credit profile. We do not have particular concerns for the bank; however, corporate governance remains a key credit consideration and requires ongoing monitoring.

Support and structural considerations

Affiliate support

We assign an Adjusted BCA of a3 to BFCM. Although BFCM does not fall under the legal scope of GCM's solidarity mechanisms, the bank is fully integrated within Credit Mutuel Alliance Federale, both strategically and operationally. It also plays a critical role in the group's payment systems. Therefore, an adverse scenario affecting BFCM would likely be negative for Credit Mutuel Alliance Federale's credit strength and, by extension, for GCM. We, therefore, assume an affiliate-backed support for BFCM from GCM. However, this does not result in any rating uplift because BFCM's BCA is at the same level as our assessment of GCM's standalone creditworthiness.

Loss Given Failure (LGF) analysis

GCM and its operating entities in France are subject to the European Union Bank Recovery and Resolution Directive (BRRD), which we consider to be an operational resolution regime. We assume that resolution, if any, would occur at the level of GCM once the said group has reached the point of non-viability. If financial difficulties occur at the level of BFCM, this would be addressed by GCM through affiliate support. Our LGF analysis is, therefore, based on GCM's consolidated liability structure. We also assume residual tangible common equity of 3% and post-failure losses of 8% of tangible banking assets, a 25% runoff in junior wholesale deposits and a 5% runoff in preferred deposits, and assign a 25% probability to deposits being preferred to senior unsecured debt. The proportion of deposits considered junior is 26%. These are in line with our standard assumptions.

- » Our LGF analysis indicates a very low loss given failure for deposits and senior unsecured debt, leading us to assign a two-notch uplift to the Adjusted BCA. This uplift comes from the loss absorption provided by the combination of substantial deposit volume and subordination.
- » Our LGF analysis indicates a high loss given failure for subordinated and junior securities, leading us to assign a negative adjustment of one notch to the Adjusted BCA. This negative adjustment comes from the small volume of such instruments and limited protection from more subordinated instruments and residual equity. We also incorporate additional downward notching for junior subordinated and preference share instruments, reflecting the coupon features.

Government support considerations

We expect a moderate probability of government support for both deposits and senior unsecured debt issued by BFCM because of GCM's systemic importance in France. This results in a one-notch government support uplift for BFCM's deposit and senior unsecured ratings to Aa3. Subordinated and other junior securities do not benefit from government support, given their purpose is to absorb losses in a resolution scenario.

Counterparty Risk Ratings (CRRs)

CRRs are opinions of the ability of entities to honour the uncollateralised portion of non-debt counterparty financial liabilities (CRR liabilities) and also reflect the expected financial losses in the event such liabilities are not honoured. CRR liabilities typically relate to transactions with unrelated parties. Examples of CRR liabilities include the uncollateralised portion of payables arising from derivatives transactions and the uncollateralised portion of liabilities under sale and repurchase agreements. CRRs are not applicable to funding commitments or other obligations associated with covered bonds, letters of credit, guarantees, servicer and trustee obligations, and other similar obligations that arise from a bank performing its essential operating functions.

BFCM's CRRs are positioned at Aa2/Prime-1

The CRR for BFCM, before government support, is three notches higher than the Adjusted BCA of a3, based on the level of subordination to CRR liabilities in the bank's balance sheet and assuming a nominal volume of such liabilities. The CRR also benefits from one notch of government support, in line with our support assumptions on deposits and senior unsecured debt.

Counterparty Risk (CR) Assessment

CR Assessments are opinions of how counterparty obligations are likely to be treated if a bank fails, and are distinct from debt and deposit ratings in that they (1) consider only the risk of default rather than both the likelihood of default and the expected financial loss suffered in the event of default, and (2) apply to counterparty obligations and contractual commitments rather than debt or deposit instruments. The CR Assessment is an opinion of the counterparty risk related to a bank's covered bonds, contractual performance obligations (servicing), derivatives (for example, swaps), letters of credit, guarantees and liquidity facilities.

BFCM's CR Assessment is positioned at Aa2(cr)/Prime-1(cr)

Before government support, the CR Assessment includes a three-notch uplift to the Adjusted BCA of a3, based on the buffer against default provided to the senior obligations represented by the CR Assessment by subordinated instruments.

The CR Assessment also benefits from one notch of government support, in line with our assumptions on deposits and senior unsecured debt. This reflects our view that any support provided by governmental authorities to a bank, which benefits senior unsecured debt or deposits, is very likely to benefit operating activities and obligations reflected by the CR Assessment as well, consistent with our belief that governments are likely to maintain such operations as going concern to reduce contagion and preserve a bank's critical functions.

Methodology and scorecard

About Moody's Bank Scorecard

Our scorecard is designed to capture, express and explain in summary form our Rating Committee's judgement. When read in conjunction with our research, a fulsome presentation of our judgement is expressed. As a result, the output of our scorecard may materially differ from that suggested by raw data alone (though it has been calibrated to avoid the frequent need for strong divergence). The scorecard output and the individual scores are discussed in rating committees and may be adjusted up or down to reflect conditions specific to each rated entity.

Rating methodology and scorecard factors

Exhibit 6

Credit Mutuel Alliance Federale

WEIGHTED MACRO PROFILE STRONG	+ 100%					
FACTOR	HISTORIC	INITIAL	EXPECTED	ASSIGNED SCORE	KEY DRIVER #1	KEY DRIVER #2
	RATIO	SCORE	TREND			
Solvency						
Asset Risk						
Problem Loans / Gross Loans	3.4%	a3	\longleftrightarrow	a2	Expected trend	Long-run loss performance
Capital						
Tangible Common Equity / Risk Weighted Assets	16.8%	aa2	$\leftarrow \rightarrow$	aa2	Expected trend	Capital retention
(Basel III - fully loaded)						
Profitability						
Net Income / Tangible Assets	0.4%	ba1	\longleftrightarrow	baa3	Earnings quality	Loan loss
						charge coverage
Combined Solvency Score		a2		a2		
Liquidity						
Funding Structure						
Market Funds / Tangible Banking Assets	33.2%	ba1	$\leftarrow \rightarrow$	baa2	Term structure	
Liquid Resources						
Liquid Banking Assets / Tangible Banking Assets	27.8%	a3	$\leftarrow \rightarrow$	a3	Asset encumbrance	
Combined Liquidity Score		baa2		baa1		
Financial Profile				a3		
Qualitative Adjustments				Adjustment		
Business Diversification				0		
Opacity and Complexity				0		
Corporate Behavior				0		
Total Qualitative Adjustments				0		
Sovereign or Affiliate constraint				Aa2		
BCA Scorecard-indicated Outcome - Range				a2 - baa1		
Assigned BCA				a3		
Affiliate Support notching				0		
Adjusted BCA				a3		

BALANCE SHEET	IN-SCOPE	% IN-SCOPE	AT-FAILURE	% AT-FAILURE	
	(EUR MILLION)		(EUR MILLION)		
Other liabilities	163,104	27.1%	198,949	33.1%	
Deposits	351,419	58.4%	315,574	52.5%	
Preferred deposits	260,050	43.3%	247,048	41.1%	
Junior deposits	91,369	15.2%	68,527	11.4%	
Senior unsecured bank debt	59,208	9.8%	59,208	9.8%	
unior senior unsecured bank debt	501	0.1%	501	0.1%	
Dated subordinated bank debt	7,697	1.3%	7,697	1.3%	
unior subordinated bank debt	24	0.0%	24	0.0%	
Preference shares (bank)	1,247	0.2%	1,247	0.2%	
Equity	18,037	3.0%	18,037	3.0%	
Total Tangible Banking Assets	601,237	100.0%	601,237	100.0%	

DEBT CLASS	DE JURE V	VATERFALL	DE FACTO	WATERFALL	NOT	CHING	LGF	ASSIGNE	DADDITION	NAPRELIMINARY
	INSTRUMEN	IT SUB-	INSTRUMEN	T SUB-	DE JURE	DE FACTO	NOTCHING	G LGF	NOTCHIN	NG RATING
	VOLUME ⊀	ORDINATIO	ON/OLUME 4	ORDINATION	1		GUIDANCI	ENOTCHIN	IG	ASSESSMENT
	SUBORDINATI	ON S	UBORDINATI	ON			VS.			
							ADJUSTED)		
							BCA			
Counterparty Risk Rating	25.8%	25.8%	25.8%	25.8%	3	3	3	3	0	aa3
Counterparty Risk Assessment	25.8%	25.8%	25.8%	25.8%	3	3	3	3	0	aa3 (cr)
Deposits	25.8%	4.6%	25.8%	14.4%	2	3	2	2	0	a1
Senior unsecured bank debt	25.8%	4.6%	14.4%	4.6%	2	1	2	2	0	a1
Junior senior unsecured bank debt	4.6%	4.5%	4.6%	4.5%	-1	-1	-1	-1	0	baa1
Dated subordinated bank debt	4.5%	3.2%	4.5%	3.2%	-1	-1	-1	-1	0	baa1
Non-cumulative bank preference share	es 3.2%	3.0%	3.2%	3.0%	-1	-1	-1	-1	-2	baa3

INSTRUMENT CLASS	LOSS GIVEN FAILURE NOTCHIN	ADDITIONAL NG NOTCHING R	PRELIMINARY ATING ASSESSMEN	GOVERNMENT IT SUPPORT NOTCHING	LOCAL CURRENCY RATING	FOREIGN CURRENCY
						RATING
Counterparty Risk Rating	3	0	aa3	1	Aa2	Aa2
Counterparty Risk Assessment	3	0	aa3 (cr)	1	Aa2(cr)	
Deposits	2	0	a1	1	Aa3	Aa3
Senior unsecured bank debt	2	0	a1	1	Aa3	(P)Aa3
Junior senior unsecured bank debt	-1	0	baa1	0	Baa1	
Dated subordinated bank debt	-1	0	baa1	0	Baa1	
Non-cumulative bank preference shares	-1	-2	baa3	0	Baa3 (hyb)	

^[1] Where dashes are shown for a particular factor (or sub-factor), the score is based on non-public information. Source: Moody's Investors Service

Ratings

Exhibit 7

Category	Moody's Rating
BANQUE FEDERATIVE DU CREDIT MUTUEL	
Outlook	Stable
Counterparty Risk Rating	Aa2/P-1
Bank Deposits	Aa3/P-1
Baseline Credit Assessment	a3
Adjusted Baseline Credit Assessment	a3
Counterparty Risk Assessment	Aa2(cr)/P-1(cr)
Senior Unsecured -Fgn Curr	(P)Aa3
Senior Unsecured -Dom Curr	Aa3
Junior Senior Unsecured -Dom Curr	Baa1
Junior Senior Unsecured MTN -Dom Curr	(P)Baa1
Subordinate -Dom Curr	Baa1
Pref. Stock Non-cumulative -Dom Curr	Baa3 (hyb)
Commercial Paper -Dom Curr	P-1
Other Short Term	(P)P-1
CREDIT INDUSTRIEL ET COMMERCIAL	
Outlook	Stable
Counterparty Risk Rating	Aa2/P-1
Bank Deposits	Aa3/P-1
Baseline Credit Assessment	baa1
Adjusted Baseline Credit Assessment	a3
Counterparty Risk Assessment	Aa2(cr)/P-1(cr)
Senior Unsecured	Aa3
Subordinate MTN	(P)Baa1
Commercial Paper -Dom Curr	P-1
Other Short Term	(P)P-1
CREDIT INDUSTRIEL ET COMMERCIAL, NEW YORK	
BR	
Commercial Paper	P-1
Source: Moody's Investors Service	

Endnotes

- 1 Net income including only operational business lines
- 2 Including a 4.5% Pillar 1, a 1.5% Pillar 2 requirement, a 2.5% capital conservation buffer and excluding the Pillar 2 guidance. The OSII buffer is set at GCM level only (0.5%).
- 3 Since the introduction of the European Union's Capital Requirement Directive IV and Capital Requirement Regulation, the exposure of bancassurers' insurance activities is reflected in their risk-weighted assets with a weight of 370%. This results in a higher solvency ratio than fully deducting the capital allocated to insurance activities from the bank's capital base. With the new guidance from the Basel Committee on the calculation of risk-weighted assets under the framework of Basel III on 7 December 2017, the risk weight of bancassurers' insurance activities will likely be further reduced to 290% from 370%
- 4 Banks' TCE leverage ratio is generally lower than the regulatory Tier 1 leverage ratio because the latter includes low-trigger Additional Tier 1 securities in the numerator whereas the TCE does not. In addition, in line with the European Commission's Delegated Act of 10 October 2014, French bancassurers only include their investments in their insurance subsidiaries instead of total business-related assets in the denominator of the regulatory leverage ratio. Our TCE leverage ratio is based on the bancassurer's total assets, which generally implies a lower ratio.
- 5 Static funding gaps are based on contractual maturities and incorporate off-balance-sheet commitments.

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